

COMMISSION STRUCTURE

		Commission % on your Team Sales		LEVEL 1 BONUS				
# OF								Monthly
QUALIFIED ACTIVE						MONTHLY	LEVEL 1	QUALIFYING
Level 1 Designers	<u>TITLE</u>	<u>L1</u>	<u>L2</u>	<u>L3</u>	<u>L4</u>	<u>MINIMUM</u>	BONUS %	Level 1
0-1 Designer	Designer/Qualified Designer	0%	0%			\$250/3 months	n/a	n/a
2 - 3 Designers	Silver Designer	2%	1%			\$150	2.5%	\$3,500
4 - 8 Designers	Gold Designer	4%	2%	1%		\$500	5.0%	\$5,000
8+ Designers	Director Designer	6%	4%	2%		\$800	7.5%	\$8,000
8+ Designers	Sr. Director Designer	8%	5%	3%	1%	\$1,000	8.5%	\$12,500
8+ Designers	Exectutive Director Designer	9%	6%	4%	2%	\$1,000	10.0%	\$17,500

Note - Monthly Bonus Requirement is based on QUALIFYING VOLUME but it is PAID BASED ON COMISSIONABLE VOLUME

QUALIFIED VOLUME = Volume sold at Full Retail Price including Customer Specials COMMISSIONABLE VOLUME (QV) = Volume at Designers Cost (40% or 25% off of Full Retail Sales) ACTIVE = Designer must summit at least \$250 in Personal Volume every rolling 3 months TEAM VOLUME = Designers Personal Volume Plus Level 1 Team Member(s) Volume

LEVEL	REQUIREMENTS	BENEFITS	BONUS
Designer	- Continue to submit at least \$250 in Personal Volume every rolling 3 months	- 40% Commission on all Sales - Earn Free Products with a Fast Start!	n/a
Qualified Designer	- Reach \$250 in Personal Volume in the first 3 months with the Company and continue to be active.	- 40% Commission on all Sales - Upline Commissions begin on this Designer	n/a
Silver Designer	- 2-3 Personally Active Level 1 Designers - Submit at least \$150+ in Personal Volume every month	 - 40% Commission on all Sales - 2% Override on all Level 1 - 1% Override on all Level 2 - Level 1 Bonus of 2.5% of Level 1 if L1V = \$3,500+ 	\$25
Gold Designer	- 4+ Personally Active Level 1 Designers - Submit \$500+ in Personal Volume every month - Min. \$3,000 Team Sales: Team Sales = Personal Volume + Level 1 Volume	 - 40% Commission on all Sales - 4% Override on all Level 1 - 2% Override on all Level 2 - 1% Override on all Level 3 - Level 1 Bonus of 5% of Level 1 if L1V = \$5,000+ 	\$100
Director Designer	 - 8+ Personally Active Level 1 Designers - Two (2) Paid at Gold Designer - Submit \$800+ in Personal Volume each month - Min. \$4,000 Team Sales 	 - 40% Commission on all Sales - 6% Override on all Level 1 - 4% Override on all Level 2 - 2% Override on all Level 3 - Level 1 Bonus of 7.5% of Level 1 if L1V = \$8,000+ 	\$300
Sr. Director Designer	- 8+ Personally Active Level 1 Designers - One (1) Paid at Director Designer or above - One (1) Paid at Gold Designer - Submit at least \$1000 in PV each month - Min. \$5,000 Team Volume - Min \$18,000 Group Volume: Group = PV + L1 + L2 + L3	- 40% Commission on all Sales - 8% Override on all Level 1 - 5% Override on all Level 2 - 3% Override on all Level 3 - 1% Override on all Level 4 - Level 1 Bonus of 8.5% of Level 1 if L1V = \$12,500+	\$500
Exectutive Director Designer	- 8+ Personally Active Level 1 Designers - Two (2) Paid at Director Designer - Submit at least \$1000 in PV each month - Min. \$6,000 Team Volume - Min \$35,000 Group Volume: Group = PV + L1 + L2 + L3	- 40% Commission on all Sales - 9% Override on all Level 1 - 6% Override on all Level 2 - 4% Override on all Level 3 - 2% Override on all Level 4 - Level 1 Bonus of 10% of Level 1 if L1V = \$17,500+	\$750

ALL PROMOTIONS OCCUR THE MONTH THE REQUIREMENTS IS MET.

Additional Consistency Bonus available for Directors & Above

DESIGNER MUST SUBMIT AT LEAST THE MONTHLY MINIMUM OF THEIR CURRENT TITLE IN ONE(1) OF EVERY ROLLING 3 MONTHS OR THEY WILL LOSE THEIR TEAM.