



COMMISSION STRUCTURE

MONTHLY BENEFITS

DESIGNER TITLE	PERSONAL COMMISSION	PERSONAL SALES BONUS			PERSONAL RECRUIT BONUS**	LEVEL OVERRIDE			PROMOTION BONUS	DIRECTOR CONSISTENCY BONUS	GENERATIONAL OVERRIDE			
		\$1,000 PV	\$2,000 PV	\$3,000 PV		L1	L2	L3			GEN 1	GEN 2	GEN 3	GEN 4
Designer	30%	3.0%	6.0%	10.0%										
Bronze	30%	3.0%	6.0%	10.0%		5.0%			\$50					
Silver	30%	3.0%	6.0%	10.0%	2.0%	6.0%	3.0%		\$150					
Sterling	30%	3.0%	6.0%	10.0%	2.0%	7.0%	4.0%		\$200					
Gold	30%	3.0%	6.0%	10.0%	2.0%	8.0%	5.0%	3.0%	\$300					
Platinum	30%	3.0%	6.0%	10.0%	2.0%	9.0%	5.0%	4.0%	\$500		3.0%			
Director	30%	3.0%	6.0%	10.0%	2.0%	10.0%	6.0%	5.0%	1,500*	\$250	3.0%	2.0%		
Senior Director	30%	3.0%	6.0%	10.0%	2.0%	10.0%	6.0%	5.0%	2,250*	\$500	3.0%	2.0%	1.0%	
Executive Director	30%	3.0%	6.0%	10.0%	2.0%	10.0%	6.0%	5.0%	3,000*	\$750	3.0%	2.0%	2.0%	
Diamond Director	30%	3.0%	6.0%	10.0%	2.0%	10.0%	6.0%	5.0%	6,000*	\$1,000	3.0%	3.0%	2.0%	2.0%

override on commissionable volume

MONTHLY PAID-AT TITLE REQUIREMENTS

DESIGNER TITLE	PERSONAL VOLUME	ACTIVE L1 DESIGNERS	TEAM VOLUME (PV + L1PV)	# PAID-AT GEN1 GOLD DESIGNERS	# PAID-AT GEN1 DIRECTORS & ABOVE	GROUP VOLUME (PV+PV from L1+L2+L3)
Designer	\$250/3 months					
Bronze	\$100	1+				
Silver	\$150	2+	\$1,000			
Sterling	\$300	3+	\$1,500			
Gold	\$500	4+	\$3,000			
Platinum	\$650	5+	\$3,500	1		
Director	\$800	8+	\$4,000	2		\$18,000
Senior Director	\$1,000	8+	\$5,000	1	1	\$30,000
Executive Director	\$1,000	8+	\$6,000		2	\$50,000
Diamond Director	\$1,000	15+	\$15,000		5	\$125,000

*Designer must be ACTIVE to receive commission based on titles, bonuses, or overrides on downline activity

Personal Commissions are paid weekly.

Minimum Monthly Requirements: No volume requirement. Must pay monthly website fee.

Active = To remain active, Designers must submit \$250 PV every rolling 3 months.

All promotions occur at the close of the month the requirements are met.

Qualified Volume (QV) = Volume sold at full retail price including customer specials.

Personal Volume (PV) = The amount of QV a Designer personally sells.

Team Volume (TV) = Personal Volume plus the Personal Volume of that Designer's L1.

Group Volume (GV) = Personal Volume plus the Personal Volume of that Designer's L1 + L2 + L3.

- **For Monthly Paid-At Title Requirements:** Personal Volume (PV), Team Volume (TV) and Group Volume (GV) are based on Qualified Volume.

- **For Monthly Benefits:** Personal Commission and Personal Sales Bonuses are based on Qualified Volume.

Commissionable Volume (CV) = Volume at Designer cost (70% QV).

- **For Monthly Benefits:** Personal Recruit Bonus, Level Overrides and Generational Overrides are calculated based on Commissionable Volume.

Generation = Any Career Titled Gold Designer or above plus her downline until the next Career Titled Gold Designer or above.

- **For Monthly Paid-At Title Requirements:** Generations are determined using Career Titles.

- **For Monthly Benefits:** Generational Overrides are paid based on Paid-At Title.

Bonuses:

- **Promotion Bonus** is earned the first time a Designer promotes to a new Paid-At Title. Re-promotions do not qualify for Promotion Bonuses.

- ***Promotion Bonuses at Director+** are paid over 3 months with a 2-month grace period. (A Director+ has 5 months to earn her Promotion Bonus -3 Paid-At months plus 2 grace months.)

- ****Personal Recruit Bonus** is paid monthly based on the Commissionable Volume of a Designer's direct personal recruits. Roll-ups do not count.

- **Director Consistency Bonus** is earned by Directors who are consistently Paid-At Director or higher every month in the qualifying period (Jan-Apr, May-Aug, Sept-Dec). Bonus is paid based on the lowest Paid-At level achieved during the qualification period.

Policies:

- **Roll-Up Policy:** If a Designer chooses to leave the company, her team will roll up to the upline Designer at her title or above.

- **Title Policy:** Designer must be PAID-AT her title one(1) of every 6 rolling months or she will drop down to her highest Paid-At title during the period. (Example: Paid-At Gold, Qualified, Silver, Qualified, Bronze, Silver - If she is Paid-At Qualified the following month, her title will drop to Silver.)

- **Drop Down Policy:** Designers may request a drop in title at any time; however, upon that request, the team of that Designer will roll up to the upline Designer at her title or higher.